

**Missouri State Medical Association  
House of Delegates**

Resolution #16  
(A-18)

Introduced by: Gary M. Gaddis, MD PhD

Subject: Content of Advertisements for Pharmaceuticals, which Appear in Medical Journals

Referred to: Reference Committee A

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1 WHEREAS, every year, various newly developed medications are marketed to physicians in various  
2 medical journals; and  
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4 WHEREAS, some of these new medications are members of previously established pharmaceutical  
5 groupings<sup>&</sup>; and  
6  
7 WHEREAS, other of these new medications are members of entirely new pharmacologic groupings,  
8 groupings which did not exist when many current physicians and pharmacists had attended schools of  
9 medicine or pharmacy, and were students studying the discipline of Pharmacology<sup>#</sup>; and  
10  
11 WHEREAS, physicians who prescribe medications typically receive the bulk of their training regarding the  
12 discipline of Pharmacology while they are attending a School of Medicine; and  
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14 WHEREAS, pharmacists who dispense medications typically receive the bulk of their training regarding  
15 the discipline of Pharmacology while they are attending a School of Pharmacy; and  
16  
17 WHEREAS, rational prescribing of any medication by physicians would be enhanced if physicians could  
18 more easily come to understand the pharmacologic mechanism of action of any medication that they  
19 might prescribe; and  
20  
21 WHEREAS, rational dispensing of medications by pharmacists would be enhanced if pharmacists could  
22 more easily come to understand the pharmacologic mechanism of action of any medication that they  
23 might dispense; and  
24  
25 WHEREAS, current FDA regulations do not require that the pharmacologic mechanism of action for  
26 advertised medications be explicitly stated within the advertisements for these medications, and  
27 Whereas current regulations governing these advertisements, which appear in medical journals or in  
28 pharmacy journals for any medication, require that such advertising must list extensively the various  
29 indication(s) and contraindication(s) for that medication; and  
30  
31 WHEREAS, these pharmaceutical advertisements are also required to list the numerous and various  
32 types of adverse events that have been observed, or that are believed to have been observed, in  
33 relation to the administration of these medications, as deemed relevant by the Food and Drug  
34 Administration (FDA); and  
35

36 WHEREAS, no requirement exists that these advertisements list a medication’s pharmacologic  
37 mechanism of action; and  
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39 WHEREAS, medication advertisements therefore do not describe a medication’s pharmacologic  
40 mechanism of action; and  
41  
42 WHEREAS, this state of affairs makes it is more difficult for physicians and pharmacists to place a  
43 medication’s advertised indications, a medication’s contraindications, and a medication’s adverse event  
44 profile in appropriate scientific and clinical context; and  
45  
46 WHEREAS, this state of affairs also impairs the transfer of important pharmacologic information to the  
47 medical community; and  
48  
49 WHEREAS, it would be within the powers of the FDA to mandate regulatory change, such that in the  
50 future, all pharmaceutical advertising for any medication also must include a clear description of the  
51 pharmacologic mechanism of action of that medication, within every advertisement for that medication,  
52 in any medical or pharmacy journal; and  
53  
54 WHEREAS, such change would enhance more rational prescribing and dispensing of that medication;  
55 therefore be it  
56  
57 RESOLVED, that representatives of your Missouri State Medical Association shall propose Federal  
58 regulatory change, to be implemented by the FDA, to enact new regulatory language which mandates  
59 that all advertisements for medications must describe that medication’s pharmacologic mechanism of  
60 action; and be it further  
61  
62 RESOLVED, that representatives of your Missouri State Medical Association (MSMA) shall carry forward  
63 a resolution designed to advocate for this regulatory change, to be considered by the American Medical  
64 Association (AMA) at the next meeting of its House of Delegates, in Chicago, in June of 2018, and  
65 Resolved, that the explicit purpose of such a resolution will be to promote regulatory change within the  
66 FDA, via governmental outreach by agents such as lobbyists employed by your AMA, to cause there to  
67 be a new regulation that requires that a medication’s pharmacologic mechanism of action be stated  
68 clearly within the product advertising; and be it further  
69  
70 RESOLVED, that delegates from your MSMA to the next meeting of the House of Delegates of your AMA  
71 shall make a reporting of the action, or lack thereof, taken by the AMA House of Delegates, toward this  
72 resolution, in a timely fashion.

**Fiscal Note:**

**Current Policy:**

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Footnotes:

The symbol “&” is exemplified by that which occurred in the United States when ranitidine (Zantac™) joined cimetidine (Tagamet™) as marketed members of the medication class called “H-2 blockers”.

The symbol “#” exemplifies that which occurred with the development of fluoroquinolone antibiotics, of which Cipro™ (Ciprofloxacin) was the first to be marketed in the United States. Fluoroquinolones act by inhibiting the activity of an enzyme called “DNA Gyrase”. This is a protein crucial to enable cell division. No previously marketed antibiotic had exploited this mechanism of action, and this mechanism of action was unknown by most initial

prescribers of ciprofloxacin. Therefore these physicians would not have been able to scientifically describe a rational prescribing and use plan for members of this medication class.

For “%”, see Attachments, which clearly demonstrate the lack of any statement of any of these pharmaceutical agents’ pharmacologic mechanism of action. Examples of advertisements for Canagliflozin (Invokana™) and Patiromer (Veltassa™) are provided as representative examples.